

# The Mortgage Store

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## The Mortgage Store – Commission and Clawbacks

| Segment Type                           | Commission | Clawback  |            |            |           |            |
|--|------------|-----------|------------|------------|-----------|------------|
|  |            | 0-12 mths | 13-18 mths | 19-24 mths | 25-30mths | 31-36 mths |
| <b>First Time Buyers</b>               | 1%         | 100%      | 70%        | 55%        | 40%       | 25%        |
| <b>Second/subsequent Buyer</b>         | 1%         | 100%      | 70%        | 55%        | 40%       | 25%        |
| <b>Switcher</b>                        | 1%         | 100%      | 70%        | 55%        | 40%       | 25%        |
| <b>Equity Release</b>                  | N/A        | N/A       | N/A        | N/A        | N/A       | N/A        |
| <b>Residential Investment Property</b> | N/A        | N/A       | N/A        | N/A        | N/A       | N/A        |